

AWS Invests in its Future

AWS Electronics, the well established but fast growing Contract Electronics Manufacturer, announced a series of investments in their plant. This reflects their confidence in future growth, bucking the trend for exclusively UK-based CEMs – a fact that the Business Development manager, Mark Howitt, puts down to AWS' highly customer focused ethos and structure.

The company has recently invested in an entire new surface mount production line, including screen printer and reflow oven capable of lead-free temperature profiles. They have also invested in new screen printer and a new re-flow oven for one of their existing lines, and upgraded the re-flow oven on a third line. These are all now fully commissioned and in production, and complete the company's programme of investment in lead-free manufacturing capability that sees the entire company now able to operate either leaded or lead-free. They have also nearly completed trials into lead-free manufacture for both their surface mount and through hole capabilities, and offer a lead-free advisory service to help their clients convert in good time.

Other investments in recent months have included a thermal cycling environmental test chamber, nitrogen atmosphere PCB assembly bagging equipment, argon-atmosphere test equipment and a third cable harness auto-test machine. "We grew by 48% last year and 36% the year before. We'll put in place whatever investment is necessary to support such growth. And the beauty of this growth is that most of it comes from existing, satisfied customers" said Mark Howitt.

If you feel that you may benefit from out-sourcing development and assembly of your products, you are most welcome to discuss the potential with Mark on
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